

## CIF FERTILIZERS (Procedure, price, Specific)

Product Description	UREA 46%	DAP	MOP
12,500 MT (add \$90.00 to the price for Spot)	US\$ 410	US\$ 560	US\$ 580
25,000 MT (add \$85.00 to the price for Spot)	US\$ 385	US\$ 555	US\$ 575
50,000 MT (add \$75.00 to the price for Spot)	US\$ 365	US\$ 550	US\$ 570
100,000 MT & up (add \$60.00 to the price for Spot)	US\$ 355	US\$ 545	US\$ 565
<b>NOTES:</b> 1. All prices are in Bulk Packaging. Add US\$10.00 to the price if 50kg bags, or Jumbo bags; 2. Origins depends on availability of products on the date of LOI, based on Volume and Destination; 3. All prices are with SBLC/MT760 or LC/MT700; 4. 2% Performance Bond will be issued only after the operative LC is issued; 5. Please refer to Transaction Procedures for all other information; 6. NO PPOP will be submitted before a financial Instrument is issued; 7. NO Spot transactions are available;			

### NON-NEGOTIABLE CIF PROCEDURE:

1. SELLER REPRESENTATIVE sends price list to the Buyer. Buyer accepts the price of the seller and sends LOI to the seller. The price has to be inserted in the LOI as target price and the LOI has to come directly from end buyer's email, to be on the letterhead of the end buyer company, with all company information, including phone No., Email address, company address, etc. (documents via WhatsApp are not acceptable);
2. SELLER REPRESENTATIVE sends Full Corporate offer (FCO) to the Buyer;
3. Buyer signs the FCO and returns it back to SELLER REPRESENTATIVE, along with Bank Comfort Letter (BCL), or, POF via MT199 (NO EXCEPTIONS);
4. SELLER REPRESENTATIVE sends format of ICPO to the Buyer to be completed by the Buyer;
5. Buyer puts the ICPO on the letterhead of his company, complete his company and banking information signs/stamps the ICPO and returns it back to SELLER REPRESENTATIVE along with Corporate Profile (CP), and Company registration documents;
6. Supplier/Seller (the "Seller") sends Sales and Purchase Agreement (SPA) and Proforma invoice to Buyer;
7. After the Seller and the Buyer (the Parties) agree on all the terms and conditions of the SPA, they fully sign and stamp the SPA;

8. Within 7 Business days from the date of SPA, the buyer's bank issues Pre-Advised Irrevocable, Revolving Letter of Credit (SBLC/MT760), or (DLC/MT700) to the Seller's nominated bank for approval;
9. Seller's Bank within no later than 5 business days from the receipt of the Pre- Advice Letter of Credit, confirms acceptability of the terms and conditions of the LC, or informs the Buyer if there are any amendment to be made;
10. Within 3 business days from the date of acceptance of pre-advised LC, Buyer sends the operative Letter of credit to seller's bank which will be activated upon receipt by the Seller Bank;
11. The Seller will guarantee delivery by issuing 2% (two Percent) performance bond, equivalent to 2% of the value of one-month shipment to Buyer's bank within no later than 5 business days from the receipt of operative LC;
12. After Seller bank confirmation of the correct receipt of the payment instrument, the Seller emails the following complete POP documents to Buyer:
  - A. Vessel Q88
  - B. Authority to verify (ATV)
  - C. Certificate of taxpayer of the company
  - D. SGS Report
  - E. Bill of Lading
  - F. Certificate of Origin
  - G. Port Authorization Certificate
  - H. Packing List
  - I. Weight and Quality Certificate issued by the manufacturer
13. Shipment commence as scheduled in the SPA;
14. Upon loading of the cargo and presentation of original shipping documents to buyer's bank, the Buyer' bank release payment for total value of the Commercial Invoice to Seller's bank via MT103, or, TT, no later than 72 hours of receipt of the shipping documents;

**This SCO is valid up to 30th of November 2023.**

## UREA 46% SPECIFICATION

TECHNICAL SPECIFICATIONS	
Moisture Content by weight:	Max. 0.5%
Total Nitrogen content by weight (on dry basis):	Min. 46%
Biuret content by weight:	Max. 1 %
Particle size:	Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 2 mm IS Sieve. Not more than 5% shall be below 1 mm IS Sieve.
Static Strength:	2.5 kg/granule
Color:	White
Granulation:	2-4 mm 90%
Free Ammonia:	Max. 160 pxt ppm
Melting point:	132 degrees Celsius
Radiation:	Certified Non-Radioactive 100% Free Flowing
Physical:	Free from harmful substances, impurities, and dust
Packing:	In Bulk.

## DAP SPECIFICATION

CHEMICAL & PHYSICAL SPECIFICATIONS DAP 18-46-0	
<b>Commodity:</b>	<b>DI-AMMONIUM PHOSPHATE 18-46-0 (DAP)</b>
<b>Total Nitrogen:</b>	18% min.
<b>Available Phosphate as P<sub>2</sub>O<sub>5</sub> by Weight:</b>	46 % min
<b>Water Soluble Phosphorous (as P<sub>2</sub>O<sub>5</sub>) by weight:</b>	40% min
<b>Moisture:</b>	2.5% max.
<b>Bulk Density (Loose):</b>	58 lbs./ft <sup>3</sup> or 897 kg/m <sup>3</sup>
<b>Bulk Density (Packed):</b>	56 lbs./ft <sup>3</sup> or 900 kg/m <sup>3</sup>
<b>Angle of Repose, Degrees:</b>	36
<b>Size Guide Number (SGN):</b>	260 -300
<b>Uniformity Index (UI):</b>	>50
<b>Particle Size:</b>	90% shall be retained between 2mm-4 mm IS sieve
<b>Color:</b>	Dark Brown, Brown